A Publication from INPUT's **Federal Information Technology Procurement Program**

Vol. I, No. 3 **April, 1993**

March Procurement Highlights

Air Force

DMRD 924 V-01-154
The $362 million award made to BDM Inc. was protested by CSC, Grumman Data Systems, and GDE Systems.

Army

AWIS V-02-008
The Draft RFP for the Army WWMCCS Information System will be released in April 1993, with a Final RFP following in June, 1993.

GTN V-02-073
The Global Transportation Network program was awarded to NCI Information Systems with a value of $6 million.

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Navy

TAC-IV V-03-138
Comments regarding the RFI for the Tactical Advanced Computers 4 program are due on March 31, 1993. A Final RFP is expected in May, 1993.

NAVRAM V-03-144
The Application Software and Hardware for Major Retailing Functions was canceled due to modifications in NEXCOM's approach to the NAVRAM program.

Defense

JIEO OMNIBUS V-04G-027
An RFP for the Joint Interoperability Engineering Organization OMNIBUS program will be released on July 16, 1993.

DREN V-04M-001
An RFI appeared in the CBD on February 10, 1993 regarding the Defense Research and Engineering Network program. Comments are due on March 19, 1993.

State

CTS VII-09C-011
Bids for the Consolidated Telecommunication Services for domestic Installations are due on April 14, 1993.

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Highlights ... *from page 1*

Justice

JCON VII-10-052
A requirements extract was released for the core systems integration portion of the Justice Consolidated Network program on March 10, 1993. The RFP will be released on or about May 15, 1993.

Transportation

FEDCAC 106 VII-11-050
The receipt of proposals for the Standard Workstation Contract have been postponed indefinitely.

Treasury

SCRIPTS VII-12-068
The Service Center Recognition/Image Processing Systems program was awarded to Grumman Data Systems with a lifetime value of $87.7 million.

SCSS TA VII-12-087
The value for the Telecommunication and Security System portion of SCSS has a value of $150 million.

NASA

CAPES VIII-15-116
An RFC for the Computational Administrative Professional and Engineering Services was released in January, 1993. An RFP should be released in March, 1993.

EPA

TOSS VIII-17-022
The current contract held by Computer Sciences Corp. will be recompeted. ■

Recent DPAs

Defense

Cynthia Kendall
Deputy Assistant Secretary of Defense
Office of the Assistant Secretary of Defense
Department of Defense
Washington, DC 20301-5679
(703) 695-5679

DPA #KMA-93-032 was granted on February 11, 1993, for the acquisition of Federal Information Processing (FIP) resources and services to support the Department of Defense, Office of the Deputy Assistant Secretary of Defense for Health Services Operations, Civilian Health and Medical Program of the Uniform services Reform Initiative in California and Hawaii.

DPA #KMA-93-145 was granted on February 18, 1993, for the acquisition of Federal Information Processing (FIP) support services to support the Department of Defense, Office of the Deputy Assistant Secretary of Defense for Health Services Operations, Office of Civilian Health and Medical Program of the Uniform Services.

Justice

Julie Jones
Acting Director
Systems Policy Staff
Justice Management Division
Department of Justice
Washington, DC 20530
(202) 514-4311

DPA #KMA-93-124 was granted on February 5, 1993, for the acquisition of FIP support services for the Department of Justice's United States Attorneys Offices.

DPA #KMA-93-125 was granted on February 10, 1993, for the acquisition of FIP resources for the Federal Bureau of Investigation (FBI) Headquarters Computer Center.

DPA #KMA-93-126 was granted on February 8, 1993, for the acquisition of FIP resources in

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"Hot Hotlines"

DREN
PAR V-04M-001
Defense

The Department of Defense is seeking to develop a high-speed Defense Research and Engineering Network. DREN is envisioned as a private network run over a public data network. DREN will be capable of interfacing with other high-performance computing networks.

An RFI was released in the February 10, 1993, CBD. An open briefing was held on February 18, 1993. An RFP is expected to be released in April, 1993.

Facilities Management Services
PAR VII-09A-015
Labor

This program provides support services to manage and maintain the Corporate Computer Center in Washington, DC for the Pension Benefit Guaranty Corporation. Services will be performed on PBGC provided equipment.

The RFP was released on March 1, 1993. Bids are due on April 26, 1993.

ADP Support Services
PAR VII-10-028
Justice

This program provides ADP support services for the Immigration and Naturalization Service. The current CDSI contract expires in September, 1993. A new contract should be in place when the current contract expires.

INPUT has submitted a Freedom of Information Request (FOIA) for the CDSI contract. Because of Justice's FOIA backlog, the expected receipt of this request is not until 1994.

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support of the Department of Justices' Justice Retrieval and Inquiry System.

DPA #KMA-93-128 was granted for the acquisition of the Department of Justice's Federal Bureau of Investigation (FBI).

DPA KMA-92-450(A) was granted to acquire FIP processing resources in support of the Department of Justice's Executive Office for Immigration Review.

NASA

Dietwald A. Gerstner
Director, IRM Policy Division
National Aeronautics and Space Administration
Headquarters
Code NTD
Washington, DC 20546
(202) 358-1379

DPA #KMA-93-109 was granted on February 12, 1993, for the acquisition of Federal Information Processing (FIP) resources for Goddard Space Flight Center's Climate and Radiation Branch and TRMM Office Support Services.

DPA #KMA-93-117 was granted on February 9, 1993, for the acquisition of Federal Information Processing (FIP) resources to support the NASA Office of Space Communications.

DPA #KMA-92-079(A) was granted on January 28, 1993, for the FIP resources for the Scientific and Engineering Workstation Procurement (SEWP) at Goddard Space Flight Center.

DPA #KMA-93-068 was granted on January 11, 1993, for the acquisition of Federal Information Processing (FIP) support Services for High Energy Astrophysics Research and Programmatic Support.

DPA #KMA-93-097 was granted on January 28, 1993, for the acquisition of Federal Information Processing (FIP) resources to satisfy requirements for Goddard Space Flight Center.

Treasury

Jane Sullivan
Director, Office of Information Resource Management
Department of the Treasury
Treasury Annex Building, Room 3190
Washington, DC 20220
(202) 622-1599

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Hotlines ... *from page 3*

Financial Management and FIP Support Services
PAR VII-12-088
Treasury

The contractor for this program will be responsible for supporting government financial management for the FMS.

The RFP was released on March 19, 1993. Questions must be submitted by April 8, 1993. Bids are due on May 12, 1993.

TIPS
PAR VII-12-091
Treasury

The Treasury Information Processing System is the recompete of an ADP Support Services contract designed to upgrade and integrate the IRS's data processing systems in accordance with the Tax Systems Modernization (TSM) program.

The technical requirements for this procurement are still in the developmental stages; hence, no procurement schedule has been developed. The Department of the Treasury would like to have the contract awarded by March, 1994. ■

DPAs ... *from page 3*

DPA #KMA-93-090 was granted on January 28, 1993, for the acquisition of microfilm services for the Financial Information Check Claims.

DPA #KMA-93-103 was granted on February 8, 1993, for the acquisition of Federal Information Processing (FIP) operating system software for the Integrated Data Retrieval System cluster controllers at IRS locations nationwide.

DPA #KMA-93-101 was granted on February 3, 1993, for the acquisition of Federal Information Processing (FIP) resources for use at various Internal Revenue Service Centers throughout the United States.

DPA #KMA-93-096 was granted on February 5, 1993, for the acquisition of Federal Information Processing (FIP) resources in support of the Department of Justice Civil Division. ■

Recent Information Center Acquisitions

Procurement Documents

Department: Air Force
Title: Low Cost Data Link Advanced Technology Source List
Related PAR: JTIDS Low Cost Data Link (LCDL), V-01-180
RFP #: F19628-93-R-0002
Document Type: BML

Department: Air Force
Title: JTIDS Affordability/Manufacturing Technology Demo
Related PAR: JTIDS Low Cost Data Link (LCDL), V-01-180
RFP #: F19628-93-R-0002
Document Type: RFP

Department: Air Force
Title: EDS Protest of Desktop IV, No. 12300-P
Related PAR: Desktop IV, V-01-150
RFP #: F01620-91-R-A212
Document Type: Protest

Department: Defense
Title: Defense Information Systems Network - Far Term
Related PAR: Defense Information Systems Network - Far Term, V-04G-009
Document Type: White Papers, Source List
INPUT Ref #: 02440.1

Department: Defense
Title: Prime Contractor Awards by State in Defense
Document Type: Award List
INPUT Ref #: 02440.2

Department: Defense
Title: Companies Participating in DoD Subcontracting
Document Type: List of Subcontractors
INPUT Ref #: 02440.3

Department: Defense
Title: Draft RFP for Defense Comissary Information System
Related PAR: Defense Comissary Information System (DCIS), V-04K-001
RFP #: F01620-91-R-0004
Document Type: Draft RFP

Department: Defense
Title: Department of Defense Telephone Directory

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Document Type: Directory
INPUT Ref #: 02800.1

Department: Defense
Title: Technical Reference Model for Information Management
Document Type: Reference Model
INPUT Ref #: 2450.1

Department: Defense
Title: Defense Information Systems Agency Annual Report 1991
Document Type: Annual Report

Department: Defense
Title: Defense Technology Conversion
Document Type: Report

Department: Defense
Title: Department of Defense Telephone Directory
Document Type: Directory

Department: Defense
Title: GFE Scientific Computing Modernization
Related PAR: GFE Scientific Computing Modernization, V-04B-005
RFP #: DNA001-93-R-0015
Document Type: RFP

Department: Energy
Title: Analysis of Energy Data Collection
Related PAR: Analysis of Energy Data Collections, VI-07-110
RFP #: DE-RP01-93EI22832
Document Type: RFP, Bidders list
INPUT Ref #: 6150.1

Department: GSA
Title: Proposed Amendments to the Rules of Procurement GSBCA
Document Type: Procedure
INPUT Ref#: 12006.3

Department: Health & Human Services
Title: Integrated Software Support Services Contract
Related PAR: Integrated Software Support Services, VII-09-065
RFP #: SSA-RFP-94-1315
Document Type: RFP

Department: Health & Human Services
Title: Medicare Transaction System
Related PAR: Medicare Transaction System, VII-08-063
RFP #: HCFA-9202-MTS

Department: Health & Human Services
Title: Independent Verification & Validation of MTS
Related PAR: Independent Verification & Validation for MTS, VII-08-064
RFP #: HCFA-9202-IVV
Document Type: RFP and Amendments

Department: NASA
Title: Computational, Administrative, Professional (CAPES)
Related PAR: Computational, Administrative, Professional Services, VIII-15-116
Document Type: RFC, Bidders list
INPUT Ref #: 18400.1

Department: NASA
Title: Goddard Space Flight Center Phone Directory
Document Type: Directory

Department: NASA
Title: Lewis Research Center Telephone Directory
Document Type: Directory

Department: NASA
Title: Langley Research Center Phone Directory
Document Type: Directory

Department: NASA
Title: NASA Headquarters Directory
Document Type: Directory

Department: NASA
Title: Goddard Annual Procurement Report FY1992
Document Type: Report

Department: NASA
Title: Research and Technology 1991 Goddard SFC
Document Type: Report

Department: NASA
Title: CAPES
Related PAR: CAPES, VIII-15-116
RFP #: NAS3-489673
Document Type: RFP, Draft RFP

Department: NASA
Title: Doing Business with NASA
Document Type: Information Pamphlet

Reference Documents

Title: Federal Acquisition Regulation
Document Type: Reference Document
INPUT Ref #: 1601

Department: Agriculture
Title: Financial Management Status Report and 5-Year Plan
Document Type: CFO REPORT

Department: Energy
Title: Maintenance Management Program
Document Type: Reference
INPUT Ref #: 6001

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Acquisitions... from page 5

Department: Executive of the President
Title: OMB Circular A-130
Document Type: Reference
INPUT Ref #: 8001

Department: GAO
Title: Composite Health Care System: Outpatient Capability
Document Type: GAO Report
INPUT Ref #: 1100.15

Department: GAO
Title: Air Force ADP: Lax Contract Oversight Led to Waste
Document Type: GAO Report
INPUT Ref #: 1100.16

Department: GAO
Title: Pesticides: Information Systems Improvements
Document Type: GAO Report
INPUT Ref #: 1100.17

Department: GAO
Title: Veterans Benefits: Acquisition of Information Resources
Document Type: GAO Report
INPUT Ref #: 1100.18

Department: National Security Agency
Title: A Guide to Understanding Security Modeling
Document Type: Reference

Department: National Security Agency
Title: A Guide to Procurement of Trusted Systems
Document Type: Reference

Department: Veterans Affairs
Title: Forecast of Contracting Opportunities
Document Type: Reference
INPUT Ref #: 27002

Department: Veterans Affairs
Title: Doing Business with the Veterans Affairs
Document Type: Reference
INPUT Ref #: 27003 ■

INPUT Notes

INPUT Contracts Inventory

INPUT orders incumbent contracts through FOIA for upcoming procurement opportunities tracked in the PAR (Procurement Analysis Report) Database. We are attempting to save you, the clients, time by ordering these contracts early in the procurement process. When we order these contracts on our own initiative, we provide them to the client community. We order the incumbent contracts 3 to 12 months in advance of the estimated RFP release date. Copies of these contracts are available to clients for a minimal fee. We charge clients an administrative fee of $50 per document plus the agency charges.

Please call our hotline at (703) 847-6870 to purchase a copy of any contracts that we hold in our inventory. Please refer to the March Newsletter for a list of the contracts.

Third-Party FOIA Requests

As part of your federal subscription, INPUT will perform FOIA requests for your company as a third party. To cover administrative costs, INPUT charges $75 per request plus the agency FOIA charges. One request is equal to one contract and any additional related documents. INPUT will order documents through FOIA for your company, and continually monitor the status of your FOIA requests. Once received, INPUT releases these documents to the requesting company and does not keep internal copies. However, INPUT does request incumbent contracts related to PARs (Procurement Analysis Reports) before receiving client FOIA requests for these contracts. These contracts are available for clients to purchase.

Dialog Charges

INPUT utilizes Dialog, an on-line data base service, in order to answer many of your questions. In order to keep our Dialog expenses at a reasonable level, we've been forced to pass some of these charges along to our clients.

Each client is allowed up to $100 of Dialog usage per month. Clients whose questions require more than $100 of Dialog for a month are billed for the entire Dialog charge. This policy was very effective throughout 1992. If you have any questions or suggestions regarding this policy, please let us know.

Data Base Training

INPUT is continuing its monthly client training program. Classes are held the first Tuesday of every month from 1 p.m. to 5 p.m. Our next class will take place on May 4, 1993. We will conduct

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PAR database training from 1 p.m. to 2 p.m. and FAIT database training from 2 p.m. to 5 p.m. All clients are welcome. Please R.S.V.P. to Jean Beaver (703) 847-6870 by April 27th for our May class.

INPUT also offers specialized training and orientations at client sites. Please contact Chris Forest at (703) 847-6870 to set up an on-site orientation or training session.

INPUT Staff Announcements

INPUT is happy to announce the addition of Bob Deller to our Washington staff. Bob will be managing our Federal Market Analysis Reports Program. He will also oversee federal custom consulting and provide senior level support to the hotline.

Bob comes to us from Selbre, Inc., where he was the Director of Market Research. He also writes the highly regarded "FedWatch" column for GCN.

Bob, welcome to our staff!

Federal Information Systems and Services Report

Will the shrinking DoD Budget cause a great reduction in IT spending? Will the increased "service to the citizen" emphasis in the civilian agencies greatly increase their IT requirements?

Changing procurement schedules, shifting priorities, new technology demands—all these are chronicled in INPUT's report, *Federal Information Systems and Services, 1992-1997*.

Starting with the agencies' own budget information, INPUT analysts have developed comprehensive forecasts for 11 delivery modes in the federal marketplace, ranging from systems integration to software products.

As you plan for the changing federal IT market conditions, you will need this report at your side to better understand what forces are at play and how they will impact your opportunities. You will need this information to decide which markets to emphasize, which technologies to embrace and when you should seek teaming partners.

The study is available now. The fee for this crucial planning information is $2,995. Companies such as CSC, IBM, Digital, HFSI, and Boeing, just to name a few, are already using this critical information. To order your copy, please call Chris Forest today at (703) 847-6870.

INPUT Federal Conference

Now is the time for reassessing your prospects in the federal marketplace. Over the next five years, a lot of changes will take place as the new administration takes hold and as the DoD restructuring progresses. The continually growing IT budget is shifting toward civilian agencies. New technologies promise to deliver more power and flexibility to the users through downsizing, outsourcing, and re-engineering.

Vendors determined to take advantage of the opportunities created by the new federal marketplace will attend this conference. Don't be left behind! Attend INPUT's 1993 Federal Information Technology Conference and gain new insights from agency representatives, vendor executives, and INPUT experts!

June 24 & 25
Tyson's Corner Marriott
Vienna, VA

To register, call Jean Beaver today at (703) 847-6870.

INPUT Calendar of Events

APRIL	
6	Client Training
13-15	FOSE Exhibition
20	Amtower Federal Marketing Expo and Conference
MAY	
4	Client Training
JUNE	
24-25	INPUT Federal Conference

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About INPUT

Since 1974, information technology (IT) users and vendors throughout the world have relied on INPUT for data, objective analysis and insightful opinions to support their plans, market assessments and technology directions, particularly in computer software and services. Clients make informed decisions more quickly and save on the cost of internal research by using INPUT's services.

Call us today to learn how your company can use INPUT's knowledge and experience to grow and profit in the revolutionary IT world of the 1990s.

Annual Subscription Programs

North American and European Market Analysis Programs

Analysis of Information Services, Software and Systems Maintenance Markets
5-year Forecasts, Competitive and Trend Analysis

- 15 Vertical Markets
- 9 Categories of Software and Services
- 7 Cross-Industry Markets
- The Worldwide Market (30 countries)

U.S. Focused Programs

- Outsourcing (vendor and user)
- Downsizing (vendor and user)
- Systems Integration
- EDI and Electronic Commerce
- IT Vendor Analysis
- U.S. Federal Government IT Procurements

European Focused Programs

- Outsourcing (vendor and user)
- Downsizing (vendor and user)
- Systems Integration
- Corporate Networks
- Customer Services

Custom Consulting

Many vendors leverage INPUT's proprietary data and industry knowledge by contracting for custom consulting projects to address questions about their specific market strategies, new product/service ideas, customer satisfaction levels, competitive positions and merger/acquisition options.

INPUT advises users on a variety of IT planning and implementation issues. Clients retain INPUT to assess the effectiveness of outsourcing their IT operations, assist in the vendor selection process and in contract negotiation/implementation. INPUT has also evaluated users' plans for systems and applications downsizing.

INPUT Worldwide

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